



Marine Insurance Greece



30 May 2024, Athens
under the auspices of Posidonia 2024

**Marine Insurance Greece
The Marriott, Athens
30th May 2024**

(All times are in EEST)

Wednesday 29th May

20.00-late	Polygreen S.A. are pleased to sponsor the Welcome Party for the inaugural Marine Insurance Greece. The party will be held at DOT Beach Vibes bar in Athens. All delegates are warmly invited to attend.
------------	---

Thursday 30th May

09.00-09.55	<i>Registration and Coffee in the Pre-Function Area</i>
09.55-10.00	Morning Conference Chairman: Dimitris Monioudis , Managing Director, <i>Rethymnis & Kulukundis</i>
10.00-10.20	Keynote Address: TBC
	Presenter: Mr. Leonidas Eugenides , Chairman, <i>Eugenides Foundation</i> ; <i>Maritime Ambassador of Greece to IMO</i>
10.20-11.00	Panel Discussion: State of the Market – Brokers
	This session will analyse the current state of play for the brokers operating in Greece and look at the changing demand for their services. It will also consider the hull market and look at why Lloyd's has lost out to Scandinavia in the Greek market.
	Moderator: Illias Tsakiris , Chief Executive Officer, <i>Hellenic Hull</i> and Chair, Ocean Hull Committee, <i>IUMI</i>
	Panellists: Manos Lorentzos , Executive Director, <i>Seascope Europe S.A.</i> and Chairman, Hellenic Committee, <i>Lloyd's Brokers Associates</i>
	Manos Sofronis , Chief Executive Officer, <i>Oneglobal Broking</i>
	Ludvig Nhylen , Area Manager Team Greece, <i>The Swedish Club</i>
	Spyros Vlassopoulos , Managing Director, <i>IONIC Shipping</i>
11.00-11.20	Presentation: Sanctions Enforcement and Compliance – What to Do When You Have a Problem and How to Stop it Next Time
	As authorities continue to invest resource in sanctions enforcement, we discuss the background of those investigations, how to address when a sanctions compliance problem is discovered, and what best practices can prevent future issues.
	Presenter: Karen Seifert , Assistant United States Attorney, <i>The United States Department of Justice</i>
11.20-11.40	Can AI Rid the Industry of Catastrophic Events Such As the Baltimore Bridge Incident?
	Through Computer Vision, Predictive Analysis, and Real-Time Alerts: In this session, we will explore the variety of ways AI is transforming safety onboard by predicting risks before they escalate, safeguarding seafarers and vessels - ensuring the protection of lives and assets in potential critical scenarios.
	Presenter: Osher Perry , Chief Executive Officer & Founder, <i>Shipin AI</i>

11.40-12.00	<i>Coffee and Networking in the Pre-Function Area</i>
12.00-12.40	<p>Panel Discussion: Alternative Fuels – Future-Proofing the Greek Shipping Industry</p> <p>As new fuels come on board, the whole shipping industry is likely to be in a state of flux and at the same time, adapting to a new working environment. This includes bunkering. In this session, we will consider whether Greece is ready to embrace the changes ahead and develop new infrastructure. How will it make the choices between new fuels from ammonia, methanol, LNG, nuclear, wind, etc? Will insurers have the appetite for all these fuels or for the infrastructure development?</p> <p>Moderator: George Margetis, Chief Executive Officer, <i>Margetis Maritime Consulting</i> Panellists: Ian Clarke, Head of Claims and Regional Director, <i>West of England P&I</i> Nikolas Tsatsaros, Strategic Business Partner – New Construction, <i>Lloyd’s Register</i> Panos Zachariadis, Technical Director, <i>Atlantic Bulk Carriers Management</i> Vivi Kolliopoulou, President, <i>WISTA</i></p>
12.40-13.20	<p>Panel: Salvage: Not All in a Day’s Work – The Changing Landscape for Salvors</p> <p>New fuels mean new challenges for all those who handle them including the crew, but also, crucially, salvors. The session will ask whether salvors need to have separate skill sets for each new fuel type and how that would work in practice. We also consider the implications of sanctions on salvage, from immediate rescue to long-term recovery.</p> <p>Moderator: George Tsavlis, <i>Non-Executive Chairman, Oneglobal Broking Greece and Cyprus</i> Panellists: Turker Yildirim, Partner, <i>Esenyel Partners, Lawyers & Consultants</i> Elias Psyllos, Vice President, <i>T&T Salvage</i> Ian Barr, Director, <i>London P&I Club</i></p>
13.20-14.00	<p>Panel Discussion: Crew – Teaching an Old (Sea)Dog New Tricks?</p> <p>Crew today face many challenges, first and foremost the decision of whether to go to sea at all. With an ageing workforce, shipping companies are facing new challenges, too. Can the crews be trained to work with the emerging technologies? How are seafairers dealing with the stress of being at sea in recent years? This session will explore these questions and more.</p> <p>Moderator: Dimitris Monioudis, Managing Director, <i>Rethymnis & Kulukundis</i> Panellists: Ian Teare, Partner, <i>Hill Dickinson</i> David Nichol, Master Mariner, Senior Advisor, Loss Prevention and Claims, <i>The Swedish Club Greece</i> Alkmini Biskanaki, Assistant Claims Consultant, <i>The Shipowners’ Club</i> Kostas Katsoulis, P&I Claims Director – Greece, <i>NorthStandard</i></p>
14.00-15.00	<i>Lunch in the Pre-Function Area</i>
15.00-15.20	<p>Keynote Address: Underwriting Solutions in an Uncertain World</p> <p>Lloyd’s is proud of its long history as a globally recognised leader in the marine insurance market, including the pivotal role Lloyd’s underwriters have recently played in the development of underwriting products for complex problems (such as insurance for Ukrainian grain shipments and voyages through the Red Sea). The need for such products highlights the trend for increasing geopolitical tensions and the resultant potential for increased risk in the marine market. Lloyd’s is well placed to support the needs of insurers even in this heightened risk environment given the improvement in the performance of the marine portfolio in recent years. This session will focus on several of the macro trends impacting the insurance industry, changes to the Lloyd’s marine portfolio over recent years as well as Lloyd’s focus on supporting new opportunities across the market.</p> <p>Presenter: Patrick Davison, Head of Underwriting Performance, <i>Lloyd’s of London</i></p>
15.20-15.40	Presentation: Emissions Trading System (EU): Leaving Your Footprint Behind – Carbon Trading

	<p>The challenge of how to reduce any company's carbon footprint is often solved through carbon trading systems. Europe established its own emissions trading system and it has generally been accepted as successful, however the question remains as to whether the system is a success when it comes to the shipping sector. How has it impacted the relationship between charterers and owners?</p> <p>Presenter: Eleni Antoniadou, Lawyer Defence, <i>Gard (Greece)</i></p>
15.40-16.20	<p>Panel: War Risks Emanating from the Red Sea</p> <p>The red sea is becoming a no-go area for a lot of shipping companies ,despite pleas from charterers. How is the situation in the Red Sea affecting Greek shipping companies and their insurers? This session will take a look at the latest state of play.</p> <p>Moderator: Dimitri Vassos, Partner, <i>HFW</i> Panellists: Nicholas Berketis, Manager, <i>J.Kouroutis & Co. Ltd. Insurance and Reinsurance Brokers</i> Seán Geraghty, Regional Director, <i>Thomas Miller BV Greek Branch</i> Dimitris Exarchou, Partner, <i>HFW</i> Haris Lagios, Head of Marine Greece, <i>AON</i></p>
16.20-16.40	<p>Presentation: Climate Variability</p> <p>Anthropogenic (man-made) climate change presents a huge challenge for humanity, but what is the wider context for variations in the Earth's climate? How quickly can it change and can we fix things quickly by emitting less CO². What are the implications for marine traffic, particularly in the Arctic. In this session, we will look at the manner in which the climate has changed over a time-scale of millions of years in order to set our current challenges in context.</p> <p>Presenter: Andrew Moncrieff, Principal Associate, <i>Hawkins</i></p>
16.40-17.00	<p>Presentation: Anchoring Power – The Rise of US Authorities as Global Enforcers of Sanctions in the Shipping Industry</p> <p>As the United States asserts its authority on a global scale, leveraging sanctions as a primary tool of foreign policy, the shipping industry finds itself navigating increasingly turbulent waters. Drawing upon recent developments, the mechanisms through which US authorities wield influence over maritime trade, often transcending national borders and traditional jurisdictional bounds, a fundamental question arises: are stakeholders in the shipping industry mere pawns caught in the crossfire of superpower rivalry?</p> <p>Presenter: George M. Chalos, <i>Chalos & Co, P.C. - International Law Firm</i></p>
17.00 Conference Ends	<p>Closing Remarks: Afternoon Conference Chairman, Yannis Triphyllis, BoD, <i>U.K Defense Club</i></p>

Cannon Events Ltd reserves the right to amend the program and is not responsible for cancellations due to unforeseen circumstances. Cannon Events Ltd accepts no responsibility for statements made orally or in written material distributed by any of its speakers at its conferences. In addition, Cannon Events Ltd is not responsible for any copying, republication, or redistribution of such statement.