# Posidonia Today No. 1 Monday 6 June 2022

# Shipping flies back to Greece

For the past week much of the world's maritime expertise has been descending on Greece hungry to share the industry's insight with the world's leading shipping cluster. It is four years since the might and investment appetite of the Greek shipping community has had the opportunity to demonstrate that neither it, nor the biennial Posidonia, have lost their global appeal.

Indeed, with Covid-19 forcing the 2020 Posidonia to be cancelled, it is clear world shipping is now eager to meet and share views in what is probably its most challenging time ever. Though the ribbon-cutting ceremony opening the five days of Posidonia 2022 takes place on June 6, events have been going on since the middle of last week with the classification societies leading the way.

Theodore Vokos, md Posidonia Exhibitions S.A, the organisers of Posidonia 2022, was able to declare June 2 that the 2022 Posidonia is 7% larger than the recordbreaking 2018 edition, "an increase that reflects the dynamism, vigour and progress of Greek shipping which invests heavily to upgrade the quality and technology of existing vessels, diversify its offering by adapting it to the needs of the markets, and to renew its fleet with the addition of newbuilds designed to meet new regulations."

Speaking at the same press conference, Greece's Shipping and Island Policy minister, Ioannis Plakiotakis, said: "For more than 50 years now Posidonia has been established as the defining event that promotes the best example of creativity and productivity for Greece -- shipping. The strong presence of Greek shipping everywhere in the world has a positive impact on the overall image of the country."

The minister took the opportunity to highlight some of the issues facing the industry at this time saying "sustainability through decarbonisation of shipping as well as the lack of deck and engine officers for the staffing of the global fleet, are the issues we should address all together: government authorities, shipping stakeholders and the industry".

President of the Hellenic Chamber of Shipping George Pateras said: "Posidonia

2022 is truly a celebration for Greek shipping and shipping in general. After the trials and tribulations of the Covid-19 restriction, we are free at last to promote our industry and perceive innovative solutions to many of the issues and challenges that we will face in the coming years."

Melina Travlos, president of the Union of Greek Shipowners, said: "Greek shipping is leading the way towards the energy transition with strength and will, utilising our accumulated know-how and experience. We shape the developments and honour our leading position of 21% of the global and 59% of the European deadweight. We submit concrete, realistic and effective proposals on the challenge of green and sustainable shipping. It is



Theodore Vokos: "Increase reflects the dynamism, vigour and progress of Greek shipping."



(Left to right) Ioannis Plakiotakis, Shipping and Island Policy minister, Melina Travlos, Union of Greek Shipowners president, George Pateras, Hellenic Chamber of Shipping president, and Ioannis Moralis, Piraeus mayor.

clear the return of Posidonia, after four years, will offer a dynamic communication platform for the most innovative and technologically advanced operating capabilities of our industry to be presented."

Mayor of Piraeus, Ioannis Moralis, said: "Posidonia is of great importance for Greece, for our national economy, for the shipping industry as well as for Piraeus. Piraeus is the home and the heart of Greek shipping, the main pillar of the Greek economy and the shining star in all the world's oceans."

Some 1,929 companies from 88 countries will exhibit their products and services during Posidonia this week. A total of 24 National Pavilions from Europe, North America and Asia have also confirmed their plans to showcase their maritime credentials during the event which is expected to be attended by more than 18,000 international visitors

A programme of 68 conferences and seminars will run in parallel to offer delegates access to insightful information and knowledge imparted by an impressive array of shipping industry decision and policy makers, regulator as well as government officials from around the world. At least, ten Vice Presidents and ministers of maritime nations as well as the EU's Commissioner for Transport have confirmed their plans to visit Posidonia 2022.







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# DNV announces new naval architecture sponsorships

DNV is to grant scholarships to the three top students at Greece's School of Naval Architecture and Marine Engineering every year from now on, the classification society announced at a pre-Posidonia press conference last Friday. Through its Greek setup, DNV Hellas, the scholarships will be offered as part of a new collaboration with the National Technical University of Athens, DNV's loannis Chiotopoulos revealed.

The Senior Vice President, Regional Manager South-East Europe, Middle East & Africa, referred to other recent



Knut Ørbeck-Nilssen: "One hundred years in the context of Greek history is just he blink of an eve."

initiatives which had helped the classification society to increase the number of Greek vessels in its class, year after year. These have included the launch of its Gas Centre in Piraeus, the DATE (Direct Access to Technical Experts) hub, and regional ship sector experts.

Chiotopoulos stressed the opportunities for experience gained in the DNV-led Green Shipping Programme in Norway to be applied in Greece's own short-sea trades. Here, Norway's experience in the application of batteries, battery control systems, fuel cells, and alternative fuels are all relevant, he said. The two countries have similar geographies, fleet sizes, and regional needs. And he noted that building new emission-free vessels could also be undertaken locally, thereby creating jobs and stimulating new Greek business.

However, Chiotopoulos stressed that the drive to decarbonise could only be undertaken in parallel with the wider uptake of renewable energy in the region. Offshore wind developers are waiting eagerly for the Government's framework agreement within the next few months, he noted. This would open up new opportunities for floating wind facilities to capitalise on strong winds in the Aegean Sea. Meanwhile, floating solar is another renewable technology that has sparked interest from investors.

His comments followed those of Knut Ørbeck-Nilssen, Marine & Offshore CEO, who revealed that 2022 marked 100 years of the classification society's activities in Greece. "One hundred years in the context of Greek history is just the blink of an eye," he declared, "but I am incredibly proud of the work of all our Greek colleagues and partners, past and present, who have contributed to the great success that is the modern Greek fleet.

"The next 100 years and the challenges it will bring will be defined not by the challenges themselves, but by our ability to overcome them. Our continued collaboration, innovation and joint industry leadership will be key to doing this successfully," he said.

# LR's three-year pledge to Mercy Ships

Lloyd's Register (LR) has pledged three years of further support for Mercy Ships, an international charity that has just commissioned the first purpose-built civilian hospital ship, *Global Mercy*. The new ship will join the charity's existing ship, *Africa Mercy*, doubling the capacity available for surgery and treatment in West Africa, one of the charity's priority regions.

The classification society, which has worked with the charity for more than 40 years, will help to provide financial support and safety training for crew and officers who serve on both the new ship and the existing vessel, Africa Mercy. The commitment provides further support for the organisation which has been selected as the chosen charity for Posidonia 2022.

The lack of healthcare across Africa as a whole is shocking, with only one doctor available on average for every 100,000 people. Meanwhile, the east and west of the continent have unmet surgical needs of 80% and 87% respectively.

Last week, heads of state from 12 nations welcomed the *Global Mercy* to Dakar, the ship's first port of call in Africa. In the Dakar Declaration, they committed to making more progress on safe surgery for their nations in alignment with Africa's 2030 development goal.

LR's Chief Marketing Officer, Philippa Charlton, commented: "Both Lloyd's Register and Mercy Ships are social-purpose organisations focused on delivering measurable outcomes. We have been working together since 1978 and this sponsorship programme will ensure that those who support Mercy Ships help vulnerable people in surgical need readily access the maritime safety training they require."

Mercy Ships' Marine Executive Consultant, Jim Paterson, said: "It has been my privilege to work closely with LR during my 35 years with Mercy Ships. We have collaborated on the general operations of our small fleet and most recently on the successful delivery of the world's largest non-governmental hospital ship. I appreciate the fact that the LR team are always willing to work together with us to find solutions to every challenge that arises."

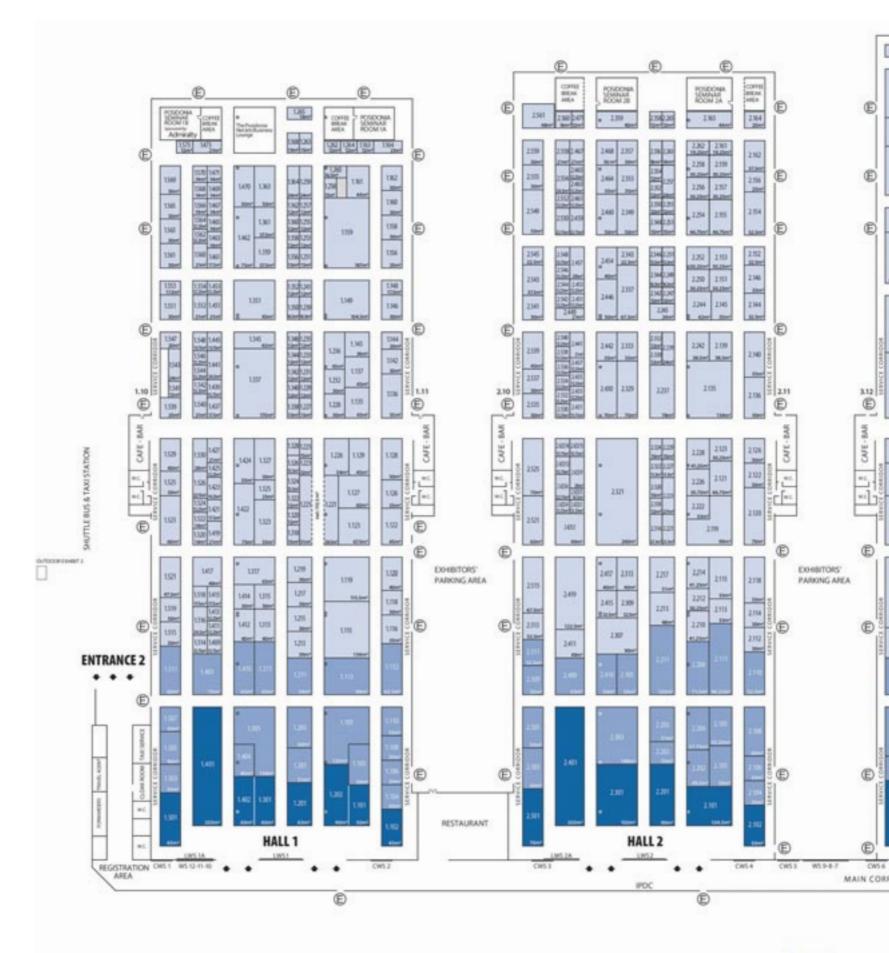


### **ABS** discusses classification

The largest class society in Greek shipping, ABS, gave Greek owners a glimpse of the future of classification, when it brought together industry leaders to discuss the latest advances in sustainability and digital classification. During the recent ABS Hellenic National Committee meeting, latest ABS technology advancements and pioneering developments in the field of digital class along with how ABS is advancing its approach to continuous learning and development to prepare its workforce now and for the future, were presented.

Addressed by among others, Shipping and Island Policy minister Ioannis Plakiotakis, ABS chairman, president and ceo Christopher J Wiernicki and the committee's chairman Peter G Livanos, the meeting was a forum for ABS members, including owners, operators, charterers, and industry representatives from flag administrations, owner associations, and the shipbuilding and insurance sectors, to come together with ABS leaders and discuss industry issues and developments. These forums are an important part of an ongoing dialogue with industry to address technical, operational and regulatory challenges.









### List of Confirmed Conferences & Seminars at Posidonia 2022

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Monday 6 June 2022 7 Posidonia Today

### Promoting values and team building

The return of Posidonia signals the resumption of its legendary social calendar, as well as that of its sports agenda of signature events, in what is known in the shipping industry as the mini Olympics.

Competitors from around the world have been arriving in Greece for the games, which ran from June 3 to 5. The popularity of the games was such that many people were left on the stand by lists though a new competition was added to the programme for soccer lovers.

The games got off to a flying start with the action-packed Posidonia Cup 2022 sailing race, one of the biggest events in Greek waters.

The race marked the launch of the Posidonia Shipsoccer Tournament, the



Posidonia Golf Tournament, the Posidonia Running Event and the new Posidonia 3x3 Basketball, in which a total of some 2,700 industry professionals participated. Proceeds from these events are to be donated to various charitable and philanthropic organisations and NGOs.

Indeed, with games seeking to promote values and team building, Posidonia 2022 supports a number of shipping community and organisation initiatives such as the Hellenic Institute of Marine Technology, Sailors' Society, Adopt a Ship, the Public Benefit Organization of the Municipality of Piraeus, the Hatzkiriakeio Foundation, YES Forum, Isalos.net, Mercy Ships, Boroume, Doctors Without Borders, Benaki Museum and many more.



# The new broom: why Ben Palmer, Inmarsat President, is coming to Posidonia 2022

Having led Inmarsat for around six months, Ben Palmer is still learning the ropes. He is neither a "space lifer" nor a defence nerd, as his background might suggest; instead, he characterises himself as an omnivorous problemsolver and manager of crises. "I graduated from being a government bureaucrat to an arms dealer, and now I've really grown up and ventured into the commercial sector proper," he says. "That's the attraction of Inmarsat -- I've built a career around taking on challenges and risks.

"In the defence sector where I'm from, connectivity and digitalisation, speeding things up and embracing new ways of doing things was at the heart of what we did."

So, is he coming to Posidonia to drag shipping into the 21st century? "Actually, your best coaching on what needs doing, fixing – that comes from your customers," he says. "I've had a series of excellent, very frank discussions [with Greek shipowners], and I think context is very important. I'm looking forward to learning about a different culture and a different way of working."

Inmarsat is facing new competition from outside competitors with "deep pockets," he says – for more discussion on this, see Part 2 of this interview, which will be coming in the next issue. But Palmer believes that Inmarsat's maritime DNA gives the company a unique edge that his tech- and military-based rivals might not enjoy.

"Inmarsat and maritime safety are indelibly linked – that's how we started, and there are 140,000 Inmarsat-C terminals out there," he says. "That's an important part of our legacy, and we're working to sustain that, and remain at the heart of that debate.

"I quite like it, because it's relevant for where I came from, whether in government or industry, doing difficult things that have a net positive impact on the world. There is something wrapped up in our brand and culture which applies very directly to maritime... which, with the greatest of respect, those other companies will not have.

"They will have a commitment to excellence, and a passion about space... but if I had spent that much money, I would want a return, and I would want to focus my efforts on those areas of the connectivity market where I could most readily

generate a return. For a LEOtype setup, you don't have to be a rocket scientist to see this lends itself rather more readily to set land-based areas, rather than a completely globalbased comms setup – which is a staggering order of investment, even by the standards of some of the people we've alluded to."

For Palmer, Posidonia provides an invaluable opportunity to meet with Inmarsat's old friends; but it is also a fact-finding expedition. "Greece is a massive centre of



Ben Palmer is on a fact finding mission at Posidonia

the global shipping industry, and we do business primarily through our local partners, which generate about 20% of our turnover. We've got some really long-standing relationships, often built on personal connection, and I have got to build my own working relationships and style, recognising that there have been some changes at Inmarsat from a personality perspective.

"For me personally it's a great opportunity to get out and meet people, hear their reflections on Inmarsat, get some advice – which I'm sure will be politely and gently put – about what we can do better. So I'm really looking forward to those face-to-face talks: sharing a joke, and a glass or two, but also being prepared to sit down and have frank discussions about what needs to be better – what their needs are, and how we can better meet them.

#### Posidonia 2022 Shuttle Bus Programme

#### ROUTE 1: Athens International Airport Metro Station - Metropolitan Expo

. Tuesday 31 May - Sunday 5 June (build-up period)

Roundtrips throughout the day from 7:45 to 20:15

Monday 6 June

Roundtrips throughout the day from 11:00 to 21:00

. Tuesday 7 to Thursday 9 June

Roundtrips throughout the day from 10:00 to 19:30

. Friday 10 June

Roundtrips throughout the day from 10:00 to 18:00

Note: Shuttle Bus runs every 30 minutes Note 2: Route 1 services Sofital at Airport

#### ROUTE 2: Syntagma Square (Syntagma sq. & Fillelinon str. corner) - Metropolitan Expo

. Tuesday 7 to Thursday 9 June

Departures from Syntagma Square: 9:00, 9:30 and 10:00 Return from Metropolitan Expo: 18:30, 19:00 and 19:15

. Friday 10 June

Departures from Syntagma Square: 9:00, 9:30 and 10:00 Return from Metropolitan Expo: 14:30, 17:00 and 17:15

#### ROUTE 3: Doukissis Plakentias Metro Station - Metropolitan Expo

Monday 6 June

Roundtrips throughout the day from 11:00 to 21:00

. Tuesday 7 to Thursday 9 June

Roundtrips throughout the day from 10:00 to 19:30

· Friday 10 June

Roundtrips throughout the day from 10:00 to 18:00

Note: Shuttle bus runs every 30 minutes

#### ROUTE 4: Glyfada Old Town Hall (on Possidonos Avenue/ opposite the St. Constantine & Helen Orthodox Cathedral) - Metropolitan Expo

Tuesday 7 to Thursday 9 June

Departures from Glyfada Old Town Hall (on Possidonos Avenue/ opposite the St. Constantine & Helen Orthodox Cathedraft 9:00 and 10:00 Return from Metropolitan Expo: 18:30 and 19:10

Friday 10 June

Departures from Glyfada Old City Hall (on Possidonos Avenue): 9:00 and 10:00 Return from Metropolitan Expo: 16:30 and 17:15

### A note from our sponsor

This year, more than any other, ABS is looking forward to connecting with you at Posidonia to discuss the latest developments in the maritime industry. We know Posidonia is a busy week, so make sure you come by the ABS booth to recharge.

ABS has lots of activities planned for individual days but the society's experts are available throughout the June 6 to 10 exhibition to discuss key industry topics. Enjoy a barista coffee and hear the latest industry insights.

Activities start on June 6 when decarbonisation will be addressed. The following day is a busy one with ABS Chairman, President and ceo, Christopher J Wiernicki is a panelist at Tradewinds Ship Owners Forum, and a reception on ABS stand 3.101. June 8 is a busy day for events on the ABS stand which will host Helmepa,

discussions on Cybersecurity, Green



Financing's

Role in Shipping, and the WISTA Hellas Reception. ABS is also taking part in WISTA Hellas' Women at Sea seminar.

June 9 is another busy day with ABS executives taking part in seven conferences and seminars including the Global Maritime Club Summit; The 3rd Trading in US Waters seminar; ABS Nautical Systems demonstration on the booth 3.101; ABS Seminar: Sterntubeless Vessels; Sea Commerce Commercial and Technical seminar, in seminar room 2B; SHARK TANK Event, Posidonia Seminar Room; and finally also in the Posidonia Seminar Room; At the Helm of Global Shipping / Ensuring Continuity in time of Change.





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If you are a Posidonia exhibitor with a news item to announce, please contact one of the editorial team at Stand 3.322 or send an email marked 'Posidonia News' to davidglass153@gmail.com

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