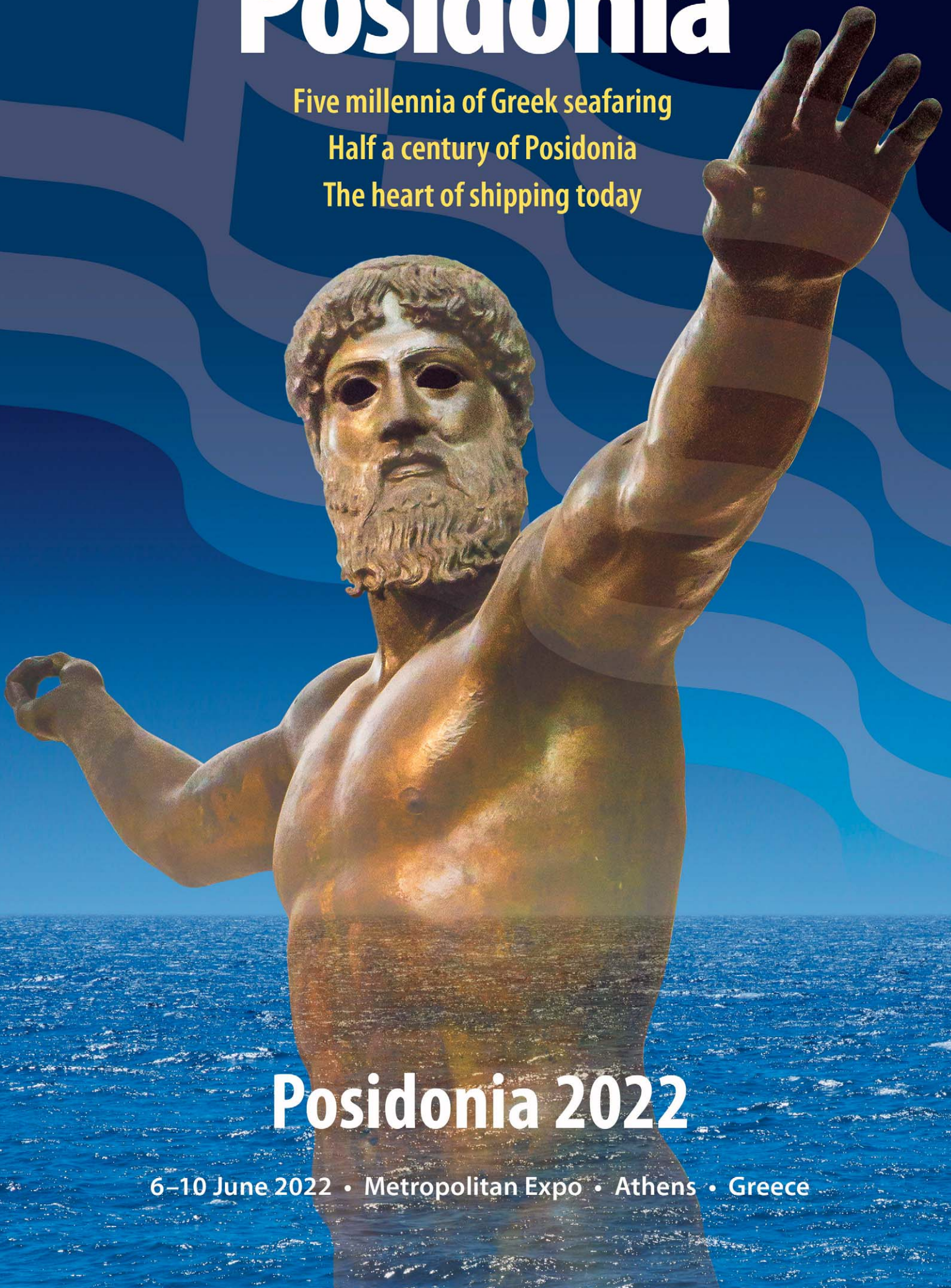


Posidonia

Five millennia of Greek seafaring

Half a century of Posidonia

The heart of shipping today



Posidonia 2022

6–10 June 2022 • Metropolitan Expo • Athens • Greece

Posidonia 2022

A family affair

A welcome from the President of the Union of Greek Shipowners

It is often said that Posidonia gatherings are 'family'. That is how it feels, a global family of tens of thousands from over ninety



countries coming together here in Athens for an enjoyable week of lively discussion and productive business. Renewing and beginning friendships that are the foundation of long-

term success. This family's strong roots go deep: five millennia for Greek shipping and half a century of Posidonia. But together at Posidonia we will be looking ahead, to great opportunities, and to meeting the challenges we face together.

In 2022 the Union of Greek Shipowners and the whole Greek shipping community will again welcome you to Posidonia, where our purpose is to turn those opportunities and challenges into successful business.

Theodore Veniamis

President, Union of Greek Shipowners

Under the auspices of



Ministry of Maritime Affairs and Insular Policy



Union of Greek Shipowners



Hellenic Chamber of Shipping

With the support of



Municipality of Piraeus



Greek Shipping Co-operation Committee

The Posidonia Co-ordinating Committee

Chairman:

John C. Lyras

Past President of the Union of Greek Shipowners and currently member of its Board

Members:

George D. Pateras

President, Hellenic Chamber of Shipping

Theodore E. Veniamis

President, Union of Greek Shipowners

Haralambos J. Fafalios,

Chairman, Greek Shipping Co-operation Committee

Themistocles Th. Vokos,

Honorary Chairman, Posidonia Exhibitions SA

THE MULTI-BILLION DOLLAR OPPORTUNITY

The Greek fleet builds on its strengths

With five millennia of trading history, the Greek fleet maintains its course through all weathers. While the top ten largest fleets in the world recently lost value, the upgrading of the Greek fleet has kept its worth above \$100bn. At the same time Greek owners have been ordering new vessels in the shipyards of Japan, China and South Korea. Oil tankers and LNG and LPG carriers are all under construction, along with dry bulk carriers and container ships.

The Greek shipping cluster

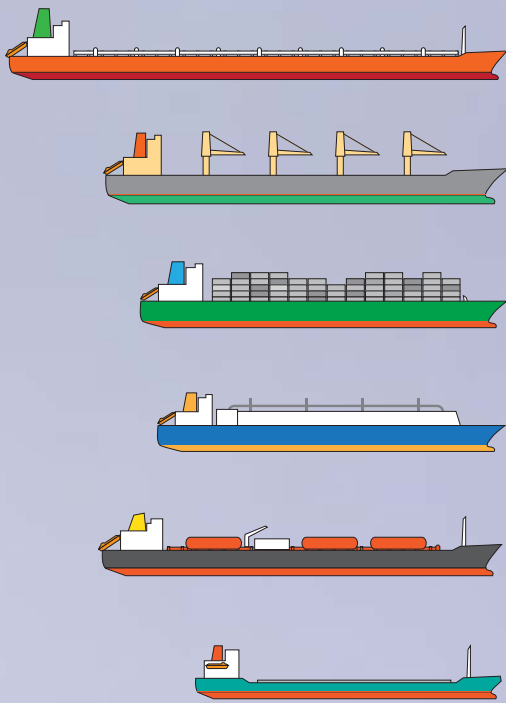
Greece is the home of the world's largest shipping community and the cluster of over 5,000 companies established or represented in Greece includes many of the world's best owners, managers and service companies supporting their operations. More shipping capacity is managed from Greece than anywhere else. 75 operators run fleets each of more than 1m dwt capacity and there are 64 fleets of 20 ships or more.

The cluster supports the world's largest fleet

The Posidonia opportunity

The needs of the Greek shipping cluster have led to the growth of a strong maritime community. Banks, classification societies, law firms, shipbrokers, ship registries and insurers see Greek operators as being among their most important customers. Many international companies have made Piraeus their second base after home headquarters. Hundreds of service providers, technical firms, equipment makers and ship yards also have a presence in the cluster, playing their part in the operation of some 4,000 Greek-owned ships over 1,000grt each.

Posidonia takes its exhibitors to the heart of this community with exclusive access to owners and management keen to engage with suppliers and services for their shipping operations and fleet renewal.



Greek-owned in 2020*

Oil tankers	
84 on order	810 in the fleet
Ore and bulk carriers	
20 on order	1,788 in the fleet
Pure container ships	
3 on order	391 in the fleet
Liquid gas carriers	
41 on order	211 in the fleet
Chemical and product tankers	
33 on order	496 in the fleet
Cargo, passenger and other vessels	
8 on order	284 in the fleet

*Ships over 1,000grt in service or on order, December 2020. Shipping data provided by Naftiliaki/Newsfront





A world of opportunity

Posidonia brings the whole shipping world to its exhibitors. The international shipping community attends in strength with national pavilions and thousands of visitors. But Posidonia is also home to the owners of the world's largest merchant fleet. Greece, the top ship-owning nation, operating 20% of global and 50% of European capacity, represents a multi-billion dollar opportunity for shipbuilders and for suppliers of marine equipment, information technology and the whole spectrum of marine services. Greek companies are the largest client group for shipping's 'invisibles': insurance, finance, sale and purchase.

Technical and operations executives from all over the world will be keen to engage with exhibitors – not only to discuss solutions but to make decisions. Posidonia is known for the business done in its exhibition halls. No other shipping event is attended by as many Greek and international shipowners and shipping executives.



Greek owners are investing heavily in cutting-edge technology for quality assurance, regulatory compliance and environmental protection. They continue to be the mainstay of the many financial, insurance, classification and professional institutions that are their partners in making such a major contribution to global seaborne trading.

*Greece,
the top
ship-owning
nation,
operates
20% of
global and
50% of
European
capacity*





Get ready for great business!

Posidonia continues as the global marketplace for shipbuilders, suppliers of ships' equipment and shipping-related services. Expect keen interest from technical and commercial executives from Greek and international companies in the busy exhibition halls.

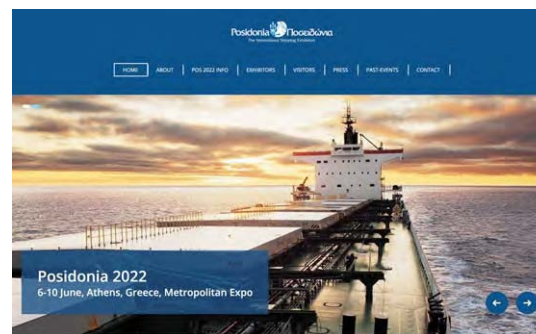
As always, the Posidonia exhibition will be strongly attended by Greek shipowners, and exhibitors will find that their technical and operations managers

are keen to investigate the latest equipment, technologies, financial and service offerings. The same is true of buyers from the international organisations that together create the largest commercial gathering in the shipping calendar.



The Posidonia exhibitor value package includes all the basics for your successful participation without the extra costs commonly incurred at many events:

- **Free listing in the exhibiting companies catalogue, distributed free to exhibitors and visitors**
- **Free listing on the Posidonia website in the exhibiting companies section, with a link to the exhibitor's website**
- **Free listing with company profile in the Posidonia mobile application**
- **Free electronic visitor invitations for exhibitors to send to clients and contacts**
- **No registration fees**
- **No sub-exhibitor fees**
- **Visitor entrance without charge**
- **Free parking**
- **Free exhibitors' press releases listing on Posidonia website**



The official Posidonia website reports on the build-up to Posidonia 2022 and provides exhibitor updates and other useful information on how to best organise your participation.

Get extra attention

Posidonia's comprehensive exhibitor support goes further with effective marketing tools that boost your message and enhance your presence. Make the most of the opportunity to impress! Cost-effective sponsorship and brand exposure will raise your profile with Posidonia's international audience.

- **Posidonia Games sponsorships**
- **Sponsor-branded bags**
- **Mobile app**
- **Exhibiting companies catalogue**
- **Seminar room**

Advertising opportunities:

- **Posidonia catalogue**
- **Posidonia website**
- **Exhibitor newsletters**
- **Large scale wall spaces**
- **Exhibition halls floor stickers**



The big issues

Posidonia week's high profile conferences will address the key issues facing the industry, with challenging sessions chaired by industry leaders, fully reported worldwide. Seminars, workshops and media roundtables will give delegates insight into technical issues and opportunities for discussion with international experts.

Posidonia 2022 will again host the Tradewinds Shipowners' Forum.



Posidonia week's high profile conferences will address key issues facing the industry

Your sporting chance

If sailing, soccer, squash, basketball, running or golf is your thing, pack your gear and enjoy the friendly rivalry at the Posidonia Games. A highly popular fixture, the games appeal to the competitive spirit of shipping professionals.



Go centre stage

Posidonia concentrates a greater number of shipping correspondents than any maritime show, reporting every aspect of the week's events: conference debates, exhibitor announcements and deals done in the exhibition halls. The busy press office is the exhibitors' access to the pages of the shipping industry's media: your chance to put your product launch and corporate news in the spotlight at the centre of the world shipping stage.

2022 is booking now

With over 65% of space at Posidonia 2022 already reserved by returning exhibitors, early booking is the key to the best locations in the expo centre. The organisers' expert team is here to advise on the best package to meet your sales objectives.

Posidonia 2018 - Facts & Figures



EXHIBITING COMPANIES

2,009

● Domestic	451
● International	1,558



National Pavilions	22
Countries and Territories	92

Countries and Territories represented at Posidonia 2018

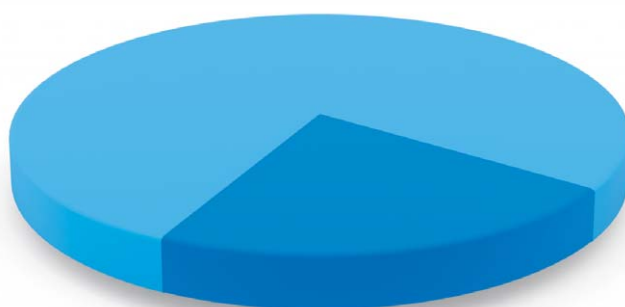
Argentina, Aruba, Australia, *Austria, Azerbaijan, *Bahamas, Bahrain, Belgium, *Brazil, Bulgaria, Cameroon, Canada, *Cayman Islands, Chile, *China, Colombia, Croatia, Curacao, *Cyprus, Czech Republic, *Denmark, Dominican Republic, Egypt, Estonia, Ethiopia, Faroe Islands, Finland, France, *Georgia, Germany, Ghana, Gibraltar, Greece, Honduras, *Hong Kong SAR, India, Indonesia, Ireland, Isle of Man, Israel, Italy, Ivory Coast, *Japan, Jersey, *Republic of Korea, Kuwait, Latvia, Lebanon, *Liberia, Lithuania, *Luxembourg, Malaysia, *Malta, Marshall Islands, Mexico, Monaco, Montenegro, *The Netherlands, Nigeria, *Norway, Oman, Palau, *Panama, Peru, Philippines, *Poland, Portugal, Qatar, Romania, Russia, Saudi Arabia, Senegal, Sierra Leone, *Singapore, South Africa, Spain, Sri Lanka, Sweden, Switzerland, Taiwan, Thailand, Togo, Trinidad and Tobago, Tunisia, *Turkey, Ukraine, United Arab Emirates, *United Kingdom, Uruguay, *USA, Venezuela, Vietnam

* National Pavilion

VISITORS

23,527

● Domestic	19,061
● International	4,466



Countries and Territories	104
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Countries and Territories represented at Posidonia 2018

Algeria, Argentina, Australia, Austria, Bahamas, Bahrain, Belgium, Bermuda, Brazil, British Virgin Islands, Bulgaria, Cameroon, Canada, Cayman Islands, Chile, China, Colombia, Congo, Croatia, Cuba, Curacao, Cyprus, Czech Republic, Denmark, Dominican Republic, Egypt, Estonia, Faroe Islands, Finland, France, Georgia, Germany, Ghana, Gibraltar, Greece, Grenada, Guinea, Honduras, Hong Kong SAR, Hungary, Iceland, India, Indonesia, Iran, Ireland, Isle of Man, Israel, Italy, Ivory Coast, Japan, Jordan, Republic of Korea, Latvia, Lebanon, Liberia, Libya, Lithuania, Luxembourg, Malta, Marshall Islands, Mauritius, Mexico, Moldova, Monaco, Montenegro, Morocco, The Netherlands, Nigeria, Norway, Oman, Pakistan, Panama, Paraguay, Philippines, Poland, Portugal, Qatar, Romania, Russia, Saint Kitts and Nevis, San Marino, Saudi Arabia, Senegal, Serbia, Seychelles, Singapore, Slovakia, Slovenia, South Africa, Spain, Sri Lanka, Sweden, Switzerland, Syria, Taiwan, Thailand, Tunisia, Turkey, Ukraine, United Arab Emirates, United Kingdom, USA, Venezuela, Vietnam

TOTAL ATTENDANCE (exhibitors, visitors and media representatives) 39,485

2022 confirmed Exhibiting Companies

► 3M
► 5.11

A

- ABACUS MARINE
- ABACUS MARINE CONSULTANTS LTD
- ABB TURBOCHARGING
- ABS
- ACME
- ACRUS SHIPPING (PVT) LTD
- ADAMAR INTERNATIONAL SHIP SUPPLY CO
- ADAMAR VALVES
- ADMES
- ADVANTAGE AUSTRIA
- ADVANTECH AE
- AEOLIAN ENGINEERING – M PAPADANTONAKI & CO
- AIR FRANCE – KLM
- ALBA GRADUATE BUSINESS SCHOOL, THE AMERICAN COLLEGE OF GREECE
- ALFA LAVAL
- ALFA LAVAL COPENHAGEN A/S
- ALFA LAVAL LUND AB
- ALFA LAVAL MOATTI (FILTRATION) SNC
- ALFA LAVAL TANK EQUIPMENT A/S
- ALFA LAVAL TUMBA AB
- ALGECIRAS BAY PORT AUTHORITY
- ALL MARINE INTERNATIONAL SERVICES LTD
- ALPHA MARINE ENGINEERING SA
- ALPHADYNAMIC PUMPS (UK) Ltd
- ALPHADYNAMIC PUMPS OE
- ALPHAMEKS HYDRAULIC SERVICES
- ALTRA INDUSTRIAL MOTION
- THE AMERICAN CLUB
- AMI
- AMMITEC (ASSOCIATION OF MARITIME MANAGERS IN TECH & COMMS)
- AMOS GROUP LIMITED
- ANALYSIS LTD
- ANTAEUS TRAVEL GROUP
- ANTIPOLLUTION SA
- APBA
- AQUA METRO
- AQUATHERM GMBH
- ARCO LTD
- ARGO MARINE TRAVEL
- ARGO SA GREEK OIL COMPANY
- ARGO SYSTEMS
- ARGONAUTIS MARITIME SERVICES LTD
- ARMA SHIP SUPPLY INC
- ART SHIPYARD
- ASPIDA TRAVEL
- ATLANTIUM MARINE
- ATLAS SEA GROUP
- ATMI
- ATPI
- AJEB-MSC INTERNATIONAL SHIPPING, FINANCE AND MANAGEMENT
- AVIGDIS AUTOMATION SA
- AYS GLOBAL SHIP SUPPLY
- AXION COTTON SA

B

- THE BAHAMAS MARITIME AUTHORITY
- BALUCO LTD
- BCA COLLEGE
- BELLOWES HELLAS
- BENEFIT SOFTWARE MIKE
- BENJUN R VICKERS & SONS LTD (VICKERS OILS)
- BESIKTAS SHIPYARD
- BLRT GRUPP
- B-METERS
- BMT REPAIRS
- N BOGDANOS MARINE BUREAU LTD
- BOILERMAN SERVICE INTERNATIONAL LTD
- BOLL UND KIRCH FILTERBAU GMBH
- BOSCH REXROTH
- BOSUNG ENGINEERING (HELLAS) LTD
- CHR BOZNOIS AND SON SA
- BRANNSTROM
- BREMSKERL BRAKE LININGS
- BRUNVOLL AS
- BURANIDO MARITIME SERVICES
- BUREAU VERITAS HELLAS SA

C

- CTE PERDIKARIS ENGINEERING ARCHITECTURAL & TECHNICAL SERVICES PC
- CAESAR SHIPPING SERVICES (HK) LIMITED
- CAIM SRL
- CANAKKALE LIMAN ISLETMESI SANAYI VE TICARET AS
- CAYMAN REGISTRY
- CCPIT MACHINERY SUB-COUNCIL
- H CEGIELSKI – POZNAN SA
- CENTA REXNORD

- CHANGZHOU CTC PIPELINES SYSTEM CO, LTD
- CHANTIER NAVAL DE MARSEILLE
- CHEMCO INTERNATIONAL LTD
- CHEMA MARINE CHEMICALS
- CHIDAMBARAM SHIP CARE PVT LTD
- CHINA CHAMBER OF COMMERCE FOR IMPORT & EXPORT OF MACHINERY & ELECTRONIC PRODUCTS (CCCEM)
- CHINA CLASSIFICATION SOCIETY (CCS)
- CHINA STATE SHIPBUILDING CORPORATION LIMITED
- CHRIS MARINE
- CHUGOKU MARINE PAINTS LTD
- CITY UNIVERSITY OF LONDON
- CLASSNK
- CLEEMANN CHAIR SYSTEMS GMBH
- COFFIN TURBO PUMPS INC
- COLLETRA FINANCE LIMITED
- COLTRACO ULTRASONICS
- COLUMBUS MC KINNON (CMCO)
- COMBIJET MANUFACTURING LTD
- COMPASS WATER SOLUTION INC
- CONSTANTA SHIPYARD (SANTIERUL NAVAL CONSTANTA SA)
- CONTIOCEAN ENVIRONMENT TECH CO LTD
- CONTRLEL ELETTRONICA
- COOL DYNAMIC – GKOUSKOS DIMITRIOS
- CORAL PRODUCTS AND TRADING SA
- CORROCOAT HELLAS – N KOINTIOS OE
- COSCO SHIPPING HEAVY INDUSTRY CO LTD
- COSTALOS MARITIME SERVICES PTE LTD
- CR OCEAN ENGINEERING LLC
- CROSS TECHNICAL SERVICES LTD
- CROUZET
- CRUG LTD
- CRYOSTAR SAS

D

- DAN MARINE SHANG
- DANAGOS MANAGEMENT CONSULTANTS SA
- DANFOSS
- DANIAMANT
- DANTEC
- DAKSA SA
- DELITEK AS
- DELLNER SHAFT BRAKING SYSTEMS
- DEMOSMOTORS SA
- DEREE – THE AMERICAN COLLEGE OF GREECE
- DESAN SHIPYARD
- DESIN MARINE & INDUSTRY SERVICES LTD
- DETURBO GMBH
- DHL EXPRESS
- DIVE MARINE GROUP SERVICES
- DNV GL
- DODGE
- DOLPHIN MARINE ENGINEERING & TRADING CO, LTD
- DONGGUAN EYSON LIFESAIVING EQUIPMENT CO, LTD
- DONGYANG MFG
- DOVANKO MARINE INC
- DPR BV
- DREW MARINE CHEMICALS HELLAS LTD
- DRYDOCKS WORLD
- DSR CORPORATION
- DUALOG
- DUAP AG
- DURBAL

E

- ECOCHLOR INC
- ELEPHANT MARINE SERVICES
- ELGIN BROWN & HAMER (PTY) LTD
- ELINOL SA
- ELITE VIRTUE MARINE SERVICES LIMITED
- ELKCO MARINE GROUP
- ELNAV MONTHLY SHIPPING REVIEW
- ELVAL ALUMINIUM ROLLING DIVISION OF ELVALHALCOR SA
- ELVALHALCOR HELLENIC COPPER AND ALUMINIUM INDUSTRY SA
- ELVIK SA
- EMERSON / AVENTICS
- EMMIS MARINE
- ENABLON
- ENGINE DECK REPAIR NV
- ENVIRONMENTAL PROTECTION ENGINEERING SA
- EPSI SA
- ERGOMATIC MARINE & INDUSTRIAL EQUIPMENT LTD
- ERMA FIRST SA
- E-RUBBER.EU
- ETEKA SA
- ETOM SA
- EUPLIOA DRYDOCKS & SERVICES LTD
- EUROCHEM INTERNATIONAL
- EUROFINS
- EV AETHERIA LTD
- EVAL
- EVERISE SHIPPING SERVICE PTE LTD
- EVERTEC AB

- EX EVANIMA LTD
- EYDE MOORING SOLUTIONS AS

F

- FAIR SEAS SHIPPING & YACHTING SERVICES
- FARAD HEAT EXCHANGERS
- FEAC ENGINEERING PC
- FENGSHUN MARINE SERVICE CO, LTD
- FENNER
- FERRYLL ANTICORROSIVE PRODUCTS
- FILTERKON LTD
- FILTERSAFE
- FILTREX FILTER SOLUTIONS
- FIMET – WATTS INDUSTRIES
- FINOCEAN LTD
- FINSULATE BV
- FITCO SA
- FKAB
- FLENDER
- FNT AT SEA SERVICES LTD
- FORTUNE TECHNOLOGIES SA
- FRAMO AS
- FRANMAN
- FREMONT MARINE SERVICES LLC
- FREMONT SHIP SPARE PARTS & CHANDLERS LLC
- FUJI ELECTRIC
- FURUNO HELLAS SA

G

- GAC GROUP
- GAP NAFTOSOL
- GASTRADE SA
- GAVALAS A NEOFYTOS MON IKE
- GAZPROMNEFT LUBRICANTS LTD
- GAZTRANSPORT & TECHNIGAZ (GTT)
- GEFA GEMI VE FABRIKA MALZEMELERI HIRDAVAT TIC SAN LTD STI
- GEMAK GROUP OF COMPANIES
- GENERAL FILTERS SA
- GENERON
- MARITIME TRANSPORT AGENCY OF GEORGIA
- GERTSEN & OLUFSEN
- GET SHIPPING TRADING & CONSTRUCTIONS LTD
- GIBRALTAR PORT AUTHORITY
- GIOTPOULOS TOOLS AND SAFETY
- JOHN GIOXAS & CO SA
- GKM INTERNATIONAL LDA
- GLAFOS MARINE LTD
- GLOBUS MARINE CO – FILIPPAKIS
- GO SHIPPING @ MANAGEMENT INC
- GOLDEN CARGO SA
- GOSSEN METRAWATT
- GPK SA
- GRECO STROM – STROMATOPOIJA ATHINON LTD
- GTT
- GUANGZHOU GRAND MASTER EXHIBITION CO LTD
- GUANGZHOU LINKS EXHIBITION CO, LTD
- GUARDIAN
- GUVEN KEPCE MAKINE SANIYI VE TICARET AS

H

- HAIXING MARITIME ELECTRIC GROUP
- HALJEFEREMDIS SA
- HALCOR, COPPER TUBES DIVISION OF ELVALHALCOR SA
- HAMMELMANN GMBH
- HANKUK CARBON
- HANLA
- HANS JENSEN LUBRICATORS
- HANSA FLEX AG
- HAPCON (YANGZHOU) AUTOMATION TECHNOLOGY CO, LTD
- HARLAS INTERNATIONAL TRANSPORT SA
- HATCHTEC MARINE SERVICE LIMITED
- HAT-SAN SHIPYARD (HAT-SAN GEMI INSAA BAKIM ONARIM DENIZ NAKLIYAT SAN TIC AS)
- HAWK
- HBC RADIOMATIC
- HEADWAY TECHNOLOGY GROUP (QINGDAO) CO LTD
- HELEXCO COMPANY LTD
- HELLAS MARINE ELECTRONICS (GEORGE KATSAFANAS & SIA OE)
- HELLENIC CABLES SA
- HELLENIC ENVIRONMENTAL CENTER (HEC)
- HELLENIC MANAGEMENT CENTRE / ICS GREEK BRANCH
- HELLENIC RADIO SERVICES SA
- HELLENIC WELDING ASSOCIATION
- HEMEXPO – HELLENIC MARINE EQUIPMENT MANUFACTURERS & EXPORTERS
- HERIANA CO LTD
- HEXAGON EUROPE SA
- HI AIR KOREA CO
- HI-FI FILTER
- A HILIOS LTD
- HISAKA WORKS LTD
- HUACHENG RUBBER PRODUCT CO, LTD
- HULLWIPEP

- HYDE MARINE INC
- HYDREX NV
- HYDRO TITAN EE
- HYDROMASTER PROPULSION BV
- HY-LOK CORPORATION
- HYUNDAI BWTS
- HYUNDAI ELECTRIC
- HYUNDAI HEAVY INDUSTRIES CO

I

- IGUS CABLES & CABLE CHAINS
- IKNOW
- IMIT
- INCHCAPE SHIPPING SERVICES SA
- INDIAN REGISTER OF SHIPPING
- INJEGOV SA
- INSB CLASS
- INTELSHIP LTD
- INTERMODAL
- INTERNAFTIKI AEBE
- INTERNATIONAL MANAGEMENT STUDIES – IMS COLLEGE
- INTERNAVA LTD
- INTERTEK CALEB BRETT
- INTERTEK LINTEC
- INTERIARDS SA
- INTRA MARE
- IQ SOLUTIONS SA
- IRI / THE MARSHALL ISLANDS REGISTRY
- IRONPUMP – ELLEHAMMER A/S
- ISLE OF MAN SHIP REGISTRY
- PRIVAT STOCK COMPANY 'ISRY'
- ISTANBUL EXPORTERS' ASSOCIATION

J

- JAGGERY HOLDINGS
- JAPAN RADIO CO LTD
- JAPAN SHIP EXPORTERS' ASSOCIATION (JSEA)
- JAPAN SHIP MACHINERY & EQUIPMENT ASSOCIATION (JSMEA)
- JETS A/S
- JIANGSU CCPIT INTERNATIONAL CONFERENCE & EXHIBITION CO, LTD (JSCCE)
- JIANGSU HONEST CABLE
- JIANGSU MASADA HEAVY INDUSTRIES CO, LTD
- JIANGSU UNITED ASIA INTERNATIONAL EXHIBITION CO LTD
- JIAXING RONGSHENG LIFESAIVING EQUIPMENT CO, LTD
- JIULI ROPE CO LTD
- JOHNSEN CONTROLS
- JOME ENGINEERING LLC
- JONGHAP KOREAN PARTS INC
- JOTUN
- JOTUN HELLAS LTD
- JURID

K

- KAESER KOMPRESSOREN SE
- KANGRIM
- G KARAGIANNIS AND SONS PC
- A KARITZIS & ASSOCIATES LLC
- KARCHER MARINE
- C&A STAVROS KASSIDIARIS SA
- KATRADIS MARINE ROPES INDUSTRY SA
- KC LTD
- KCC MARINE PAINTS
- KEMEL CO LTD
- KEPPEL SHIPYARD LTD
- KOBELCO
- P KOKKINIS LTD
- KOMEA (KOREA MARINE EQUIPMENT ASSOCIATION)
- KOREA OFFSHORE & SHIPBUILDING ASSOCIATION
- KOREAN REGISTER
- KORKIDIS BROS CO GROUP
- D KORONAKIS SA
- KOTRA (KOREA TRADE – INVESTMENT PROMOTION AGENCY)
- KRAFTPOWERCON SWEDEN AB
- KTE
- KTR SYSTEMS
- KTS – KAPA TECHNICAL SERVICES LTD
- KVH INDUSTRIES
- KYMA
- KYVERNITIS TRAVEL AND SHIPPING SA

L

- LAB
- LAGAAY INTERNATIONAL BV
- LALIZAS SA
- LAMDA CLEANING SYSTEMS, PC
- LANDMARK MARINE
- LAZARIS LTD
- LEGERO INTERNATIONAL GROUP BV
- LGMAR SOFTWARE
- LINDIRIDIS EMM LTD
- LIXOURGIOTIS IOANNIS DIVING STATUS
- LLOYD'S REGISTER

- LOGIMATIC
- LOKIT POLYMER PTE LTD
- LPC SA (CYCLON-AVIN MARINE LUBRICANTS)
- LUBRICATION ENGINEERS INC
- LUBRICHEMO HELLAS CO
- LUCIFER PARKER
- LUPPI SRL

M

- MACGREGOR
- MAEM SP Z OO
- MAK CHEM
- MANTANCO SA
- MAREL ELECTRONICS SA
- MAREVANTON HELLAS LTD
- MARFLEX
- MARIAPPS DIGITAL SOLUTIONS
- MARICHEM MARIGASES HELLAS SA
- MARILOT ELECTRONIC SYSTEMS LTD
- MARINE CORROSION SERVICE LIMITED
- MARINE PLUS SA
- MARINE SPARES PTE LTD
- MARINE STEEL
- MARINE SUPPORT IKE
- MARINE TOURS SA
- MARINETECH SHIP SPARES
- MARINETRAFFIC
- MARISO CORPORATION
- MARITA HELLAS SA
- MARITIME ECONOMIES – IP LIBERTYPRESS MIKE
- MARLINK
- MARPOINT – KYRKOS ALAFODIMOS IKE
- MARSHIP ENGINEERING
- MARTEL CALIBRATORS
- MASCHINENFABRIK REINHAUSEN
- MAST MARITIME SERVICES SA
- MASTER DIVERS (PVT) LTD
- MATRA
- MBS TURBO HOLLAND BV
- MECPARTNER DENIZCILIK VE MUHENDISLIK DIS TICARET LIMITED SIRKETI
- MELITA POWER DIESEL GREECE MAE
- METIS CYBERSPACE TECHNOLOGY SA
- METLOCKAST HELLAS LTD
- METOS OY
- METRICA SA
- METROPOLITAN COLLEGE – MARITIME ACADEMY
- MICRODATA DUE SRL
- MIRAI MARINE VALVES PTE LTD
- MITSUI E&S MACHINERY CO LTD
- MMAB
- MOBREY
- MOORE
- MORAN CYBER
- MORAN OFFICE OF MARITIME & PORT SECURITY (MOMPS)
- MORAN POLLUTION & SAFETY CORP
- MORAN SHIPPING AGENCIES, INC
- MOTOCRAFT SA
- GEORGE MOUNDEAS & COMPANY SA
- I MOUTAKARIAS AI & CO EE
- MPD GREECE SA
- MPS (MARINE PERFORMANCE SYSTEMS BV)
- MTU FRIEDRICHSHAFEN GMBH
- MULTIMARINE SHIPYARDS LTD
- MYLAKI SHIPPING AGENCY LTD

N

- NAFTIKA CHRONIKA MAGAZINE
- NAFTILAKI / NEWSFRONT
- NAFTILAKI THE GREEK SHIPPING REVIEW
- NAJAS SCIENTIFIC ANALYTICAL LABORATORIES SA
- NAKASHIMA PROPELLER CO LTD
- NAKILAT – KEPPEL OFFSHORE & MARINE LTD
- NAMIBIA DRYDOCK & SHIP REPAIR (PTY) LTD (NAMDOCK)
- NANIWA
- NAPIER TURBOCHARGERS
- NAVARINO
- NAVIGATOR SHIPPING CONSULTANTS LTD
- NBS MARITIME (NAVIBULGAR SERVICES LTD)
- NETWORK ENTERPRISES CO LTD
- NEWSFRONT GREEK SHIPPING INTELLIGENCE
- NEWSFRONT SHIPPING PUBLICATIONS
- NILTANA LTD
- NINGBO CHIYANG ELECTRONIC CO, LTD
- NINGBO DMI SHIP SERVICES & ENGINEER CO, LTD
- NINGBO J-MARINE IMP & EXP CO, LTD
- NINGBO NEW MARINE LIFESAIVING EQUIPMENT CO LTD
- NIPPON PAINT MARINE (EUROPE) GMBH
- NISHISHIBA ELECTRIC CO LTD
- NOHKEN
- NOV FIBER GLASS SYSTEMS
- NOVA ELECTRONICS SA

O

- O.MIND CREATIVES (DIMITRIADIS TH & CO PC)
- O&K MARINE ENGINEERING CO, LTD
- OCEAN FLEET (HK) SPARE PARTS CO, LIMITED
- OCEAN MARINE SERVICES
- OCEANDYNAMIC MARINE ENGINEERING AND TRADING LTD
- OCEANIC CATERING
- OCEANIC MARINE SERVICES LTD
- OCEANKING TECHNICAL & TRADING SA
- OCEANTECH SHIPPING & TRADING LTD
- ODESSOS SHIPREPAIR YARD SA
- OKEANONE SHIP REPAIRS & MARINE SERVICES SA
- OKT SHIPPING & TRADING LTD
- OLYMPUS • MISTRAS
- OMAN DRYDOCK COMPANY
- OMEC MOTORS
- ONE OCEAN
- OPTEX
- ORCAN
- ORKOT MARINE BEARINGS
- OSAKA BOILER MFG CO LTD
- OSTAR MARINE SERVICE CO LTD

P

- PAGONIS BROS PC
- PALAU INTERNATIONAL SHIP REGISTRY
- PALMARINE (HELLAS)
- PALUMBO SHIPYARDS
- PAN MARINE & INDUSTRIAL SERVICES LTD
- CANAL DE PANAMA
- GENERAL CONSULATE OF PANAMA IN GREECE
- PANAMA MINISTRY OF FOREIGN AFFAIRS
- PANAMA SHIPPING AGENCY & SERVICES SA
- PANASIA CO, LTD
- PANEL TV
- PANOLIN INTERNATIONAL INC
- J & E PAPADOPOULOS SA
- PARAMINA SA
- PARKER
- PARKER KITTIWAKE
- PEINER SMAG LIFTING TECHNOLOGIES GMBH
- PENASCOPE UNITED
- PERIMENIS ELECTRICAL SERVICES LTD
- S KONSTANTINIDIS & CO LTD – PHARMAMEDHELP
- PHILACOATINGS
- PHOENIX REGISTER OF SHIPPING SA
- PILOT MARINE SUPPLIES
- PIRAEUS MARINE SERVICES SA
- PIRAEUS PORT AUTHORITY SA
- PK VALVES
- POLYECO
- POSEIDON MARINE SUPPLIERS LTD
- JOHN A POULOPOULOS & CO
- PPG PROTECTIVE AND MARINE COATINGS
- PRECISION PRODUCTS UK
- PRIME PRODUCTS LTD
- PROGAIA LTD
- A S PROTE MARITIME LTD
- PROTISTON LTD
- PSB & CO SA
- PSYCTOTHERM
- PTR HOLLAND GROUP
- PYRSOS SAFETY

Q

- QINGDAO I-FLOW CO LTD
- QINGDAO WANCHENG ANCHOR CHAIN CO LTD
- QINHUANGDAO SINO-OCEAN MARINE EQUIPMENT & MACHINERY CO LTD

R

- R AND D MARIN
- R ROUVARI OY (HULLMOS)
- RAFNAR HELLAS PC
- RECOM
- REGAL BELOIT (JAURE-KOP FLEX-ROTOR-CEMP-MARATHON-ROLLWAY)
- REICH KLUPFEN
- REMONTOWA SHIPREPAIR YARD
- RESOLUTE MARITIME SERVICES INC
- REXNORD-CENTA
- RIGHTCOM TELECOMS LTD
- RIKO
- RINA (THE ROYAL INSTITUTION OF NAVAL ARCHITECTS)
- RINA HELLAS LTD
- RIVERTRACE ENGINEERING
- RKC INSTRUMENT
- RM PROPULSION BV
- RMS MARINE SERVICE COMPANY LTD
- ROI SA
- ROSS MARINE & INDUSTRIAL SERVICES

- ROYTEC INTERNATIONAL AB/ROYTEC SERVICES AB
- RU STEEL
- RUBY PUMP EE

S

- SAES – SAFETY ENGINEERING SERVICES
- SAFETY ENGINEERING SERVICES SA
- SAIFEE SHIP SPARE PARTS & SHIP CHANDLERS LLC
- SAMSUNG ELECTRONICS GOODS SM SA
- SAN GIORGIO DEL PORTO
- SASAKURA ENGINEERING CO LTD
- SATELLITE AND MARITIME TELECOMMUNICATIONS SA
- SCHALLER AUTOMATION
- SCHOTTEL GMBH
- SCIENCO INTANK WBTS
- SCIENCO/FAST
- SEA POWER LTD
- SEABRIGHT – A MALLIOS
- SEALONG MARINE ENGINEERING LIMITED
- SEAWAVE MARINE ENTERPRISES LIMITED
- SEFINE SHIPYARD
- SEIM SCREW PUMPS
- SELCO
- SELECTRON SA
- SEMBCORP MARINE LTD
- SENDA SHIPPING ENGINEERING & SERVICE LTD
- SENSOVANT
- SERVOMEX
- SEVEN SEAS
- SEW-EURODRIVE
- SGF
- SHANDONG NORTH OCEAN NEW MATERIAL TECHNOLOGY CO, LTD
- SHANGHAI HUCHUAN HEAVY INDUSTRY CO, LTD
- SHANGHAI MARINE DIESEL ENGINE RESEARCH INSTITUTE (SMDEI)
- SHIP SPARES LOGISTICS BV
- SICK HELLAS LTD
- SIDENOR SA
- SIEMENS
- SILLA METAL
- SKF
- SKF HELLAS
- SKIPPER ON DECK
- A SKOURA SA
- SMC
- SOLAS MARINE SERVICES CO LLC
- SOUTHERN CROSS MARINE SUPPLIES
- SPANMARINE
- SPANOPOULOS GROUP
- SPECTRUMLABS SA
- SPEED AIR SA
- SRH MARINE ELECTRONICS SA
- SSL AIR
- STOP AEBE
- STROMAG
- STRONGWELL
- STUCKE ELEKTRONIK GMBH – STUCKE GROUP
- SUBSEA INDUSTRIES NV
- SUZHOU JIUMEI FIBERGLASS
- SVANHOEJF&S
- SWIFT MARINE BV
- SWISS APPROVAL TECHNISCHE BEWERTUNG AE
- K & A SYNODINOS SA

V

- V GROUP LTD
- VALECREST
- VALMARINE SERVICES SA
- VANOS SA
- VOL AEC MARITIME BV
- VEN ENGINEERING SA
- VEOLIA (RWI)
- VERTIDRIVE
- VICTOR MARINE
- VIKING LIFE SAVING EQUIPMENT
- VIKTOR LENAC SHIPYARD
- VIMAR HELLAS SA
- VIPER WRL
- VODAFONE
- VOITH BHS
- VOITH TURBO
- VOLCANO CO LTD
- VOULIS GEDEON & SIA OE

W

- WEATHERNEWS GREECE
- WENZEL MARINE GMBH & CO KG
- WENZHOU HELI AUTOMATIC METER CO, LTD
- WESTERN SHIPREPAIR (KLAIPEDA SHIPYARD)
- WILHELMSEN SHIPS SERVICE HELLAS SA
- WILSON & KYLE
- WIMA – WORLDWIDE INDUSTRIAL & MARINE ASSOCIATION
- WINGO
- WISKA HOPPMANN GMBH
- WORLD-LINK COMMUNICATIONS
- WORLD MARINE SERVICES INC
- WSK – INTERNATIONAL SP ZO O
- WW TRADE SINGAPORE PTE LTD

X

- XANTHIS SA
- XIAMEN G-CHANCE INTERNATIONAL EXHIBITION CO LTD
- XINGLUN ROPE (EUROPE) CO LTD

Y

- YANGSHAN MARINE (SHANGHAI) CO, LTD
- YANMAR
- YODOWN INDUSTRIES

Z

- ZARGES
- ZEA MARITIME SERVICES INC
- ZELIN TECH INC
- ZENITEL VINGTOR STENTOFON PHONTECK GROUP
- ZERVODAKIS MARINE SUPPLIES LTD
- A ZISMPOPOULOS SA
- ZOIS EFSTATHIOU SA
- ZOLLERN GMBH & CO KG

Application for space

We request the allotment of the following exhibition space or nearest available alternative:

Space Only: PREMIUM A € 450* per square metre

STAND
NUMBER

SQ. METRES
REQUIRED

TOTAL
PRICE

Space Only: PREMIUM B € 405* per square metre

STAND
NUMBER

SQ. METRES
REQUIRED

TOTAL
PRICE

Space Only: STANDARD € 315* per square metre

* Plus VAT 24%

STAND
NUMBER

SQ. METRES
REQUIRED

TOTAL
PRICE

Company Name

Nature of business

Address

Telephone

Email

Website

Tax Office

VAT No.

Contact Person

Position

Email

Telephone

Mobile

We have read, understood and agree to comply fully with the Rules and Regulations of Posidonia 2022 and the exhibition's Technical Regulations and to follow the method of payment indicated in section 12 of these Rules and Regulations. The Rules and Regulations and the Technical Regulations are available at www.posidonia-events.com (section For Exhibitors). For any representatives/agents applying on behalf of a foreign exhibitor, the representative/agent is liable for obligations arising from this application form.

Authorised by (please print)

Name

Surname / Family name

Signature

Position

Date

Day

Month

Year

ADDITIONAL INFORMATION

Space Only: minimum size is 30 sq.m.

Shell Scheme Stands: minimum size is 12 sq.m.

It is compulsory for exhibitors occupying space of 12-29 sq.m. to order, at the exhibitor's expense, one of the shell scheme packages provided by Official House Contractor (Basic, Business or Executive).

Contact Expowork SA for Shell Scheme options (Email: posidonia@expowork.gr, website: www.expowork.gr)

Two-level Stands: The square metres of the upper-level built area will be charged at 25% of the sq.m. price of the ground-level area.

Hanging Banner above stand: € 70/m² for single dimensional sign (Single-sided), € 100/m² for double dimensional sign (Double-sided).

For production and hanging costs contact Expowork SA.

Please complete and mail the original to the organisers:

Εκθέσεις Ποσειδώνια ΑΕ, Ευπλοίας 4-6, 185 37 Πειραιάς

Posidonia Exhibitions SA, 4-6 Efplias Street, 185 37 Piraeus, Greece

Tel. +30 210 428 3608, Email: posidonia@posidonia-events.com, Website: www.posidonia-events.com

If insufficient space is available on this form for the information required, please continue on a separate piece of paper.

1. VENUE AND SITE LEASING

a. Sites are let strictly to the exhibitor or to his representative as previously approved by the organisers.

b. No sub-letting or use of any space by a non exhibitor or unofficial co-exhibitor is permitted.

c. The organisers will ensure that no unauthorised use is being made of the space allocated. This applies to the build-up period as well as to the term of the Exhibition. Should the organisers not be satisfied with the use being made of the site, they reserve the right to clear all or part of the site at the exhibitor's expense. In such a case the exhibitor will be liable to pay the whole amount of the rent as a penalty covering all damages incurred to the organisers, including loss of profit.

d. The organisers reserve the right to refuse exhibits which are likely to be dangerous to the public and to other exhibitors or may cause damage, disruption or are in any other way unsuitable to be exhibited and on display.

e. The exhibitor shall not exhibit at the Exhibition any counterfeit goods or any goods which infringe any third party's intellectual property ("infringing goods"), or any goods which are prohibited or restricted by local laws or regulations ("prohibited goods"). Any such goods exhibited at the Exhibition will not be allowed and the organisers have the right without recourse to physically remove such items and close down the stand of the said exhibitor, if considered necessary. The exhibitor will not have any financial claim against the organisers.

f. While every effort is made to ensure that plans and drawings in the organisers catalogues and literature are accurate, the organisers give no warranty to this effect and shall have no liability in respect of any inaccuracy in such plans and drawings. The organisers reserve the right to alter plans at any time without notice.

g. The organisers reserve the right to change the venue of the Exhibition, in case local, municipal or governmental laws and regulations restrict access to or the use of the Metropolitan Expo, or for any other reasons beyond the control of the organisers.

h. The organisers reserve the right to postpone the Exhibition, for any cause which is not within the control of the organisers and which does not allow the Exhibition to take place at the originally announced dates.

i. If any exhibitor is in breach of any of these rules and regulations and/or the Exhibiting Guidelines, or fails to settle any sum due and payable, the organisers retain the right to cancel and withdraw from the contract, exclude him from participating in the Exhibition, remove him, his agents, servants and property from the Exhibition and reallocate the space. Such action will not limit or otherwise affect any claim for payment which the organisers may have against him and the exhibitor will be liable for the whole amount of the rent as penalty covering all the organisers' damages, including loss of profit.

2. EXHIBITS

a. Exhibitors must make sure that no exhibit once placed on a stand is removed from its agreed position for the duration of the Exhibition.

b. All exhibits must be confined to the area rented by the exhibitor other than during transit to and from the exhibitor's stand. Any of the exhibitor's goods found outside this area at any period before or during the period of the Exhibition may be removed at the expense and risk of the exhibitor.

c. All exhibits must comply with fire regulations.

3. INDEMNITY AND INSURANCE

a. Any loss and/or damage are entirely at the exhibitor's own risk. The exhibitor is required to obtain proper and adequate insurance.

b. Indemnity

Each exhibitor agrees to indemnify and keep harmless the organisers and their agents against any liability to the owners of the Exhibition premises, their employees or sub-contractors, any public authority and each and every other exhibitor in respect of any action, cost, claims and demands of whatsoever nature consequential to any act or omission of the exhibitor, his servants or agents.

c. Indemnity Insurance

The exhibitor, his agent or any other person acting on his behalf are entirely responsible and liable for their own personal safety and for any bodily injury, property damage or loss that may occur within their stand premises by any cause whatsoever. Exhibitors are therefore, obliged to have full insurance cover against the forenamed reasons by a reputable insurance company of their choice and at their own expense.

d. More specifically, without limiting the exhibitor's liability to indemnify the organisers under the preceding clause, or releasing the exhibitor therefrom, the exhibitor shall at his sole expense effect and maintain such insurance with such insurers and upon such terms so as to indemnify himself and the organisers directly against any loss, liability, expense or claim as is referred to in Clause 3a, Clause 3c and Clause 4 hereof. Exhibitors are required to submit full details of their insurance policies relating to exhibitions to the organisers prior to the build-up period of the Exhibition. Failure to provide these details may result in the exhibitor being excluded from the Exhibition without refund of their rental fees. It is expressly stated that under no circumstances will the organisers accept responsibility for any accident or injury whatsoever which may occur either to exhibitors or to any other person or persons engaged by them or in any way connected with them. Posidonia Exhibitions SA reserves the right at its sole discretion to cancel the Application for Space of any exhibitor who fails to meet the insurance requirements of the organisers.

4. FORCE MAJEURE

Should the Exhibition or the participation of one or more exhibitors from any country or territory be cancelled, postponed, curtailed or adversely affected by any cause which is not within the reasonable control of the organisers, including but not limited to, any intervention or decision made by any Public or Judicial Authority or Organisation of Public Utility, war, fire or other accident, pandemic, national emergency, labour dispute, strike, lock-out, civil disturbance, Act of God or non-availability of the premises for any reason, the organisers shall be under no liability to the exhibitor or any other person in respect of any actions, proceedings, claims, demands, losses (including consequential losses), costs or expenses whatsoever which may be brought against or suffered or incurred by the exhibitor as the result thereof. The organisers will be entitled to charge an administration fee of 5% if the force majeure event resulting in the cancellation of the exhibition occurs before February 28, 2022, and an administration fee of 15% if the force majeure event resulting in the cancellation of the exhibition occurs after 1st March 2022.

5. DAMAGE

a. Each exhibitor shall be fully liable for any loss or damage caused by an act or omission of the exhibitor, his servants, agents, or contractors to any property of the Exhibition premises, the owners and their agents, any other exhibitor or other person, and shall be liable forthwith to make good or provide compensation in respect of such loss or damage to the satisfaction of the same or any of them as the case may be.

b. No exhibitor may alter or in any way affect the structure or fixtures of the Exhibition premises.

c. The exhibitor will pay the cost of making good any damage caused to the premises or fixtures by himself and/or his contractors, servants or employees.

6. CONDUCT ON SITE

a. The exhibitor shall be responsible for the good conduct of all persons working on his stand during the build-up, exhibition and dismantling periods.

b. Gambling or any activity for which a special license is required is not permitted.

c. Exhibitors must not permit anything which causes a nuisance, a disturbance or, in the opinion of the organisers, does not conform with the general standards of the Exhibition.

d. Social on-stand events (receptions, parties etc) are allowed only after 18.30 on Exhibition opening days and are subject to the approval of the organisers.

e. Should the exhibitor receive approval by the organisers to host an on-stand event, the music and/or other sound (i.e. presentations) must not exceed 70 decibels. The organisers reserve the right to stop an event if allowed noise levels are exceeded. Exhibitors are not allowed to organise events which might affect the participation of neighbouring/adjoining exhibitors in any negative way. If an exhibitor wishes to organise an event past Exhibition opening hours, this must be applied for in writing. The resulting costs for supervision, security staff, parking services, medical support, etc will be charged to the exhibitor and are payable in advance. Events past Exhibition hours must end at 21.00.

f. If the Exhibitor plans to have music or songs for an on-stand event, he undertakes exclusive responsibility for obtaining the required written permit, in advance, from the competent authority in charge of music copyright fees. The aforementioned permit should be available onsite at all times, as it may be requested by such authority's representatives/inspectors. Any music reproduction not registered that leads to claims for damages and penalties in accordance with the applicable copyright infringement legislation will be the sole responsibility of the exhibitor.

g. Personnel and Attire: The organisers reserve the right to determine whether the character and/or attire of booth personnel is acceptable and in keeping with the best interests of other exhibitors and the Exhibition.

h. Retail sales are strictly prohibited at the Exhibition.

i. The exhibitor may distribute advertising literature only from his own stand and may advertise within the Exhibition outside his own stand only with the approval of the organisers.

j. All Exhibition stands must be supervised by an authorised representative of the exhibitor during the build-up, Exhibition and dismantling periods.

k. No explosives, petrol, gas or other inflammable materials are allowed.

7. ORGANISERS' INTELLECTUAL PROPERTY RIGHTS

The exhibitor acknowledges that the right to use the Intellectual Property Rights of the organisers including design elements and logos derives solely from this agreement of participation to the said Exhibition and is limited to the use of these rights solely for the promotion of his business within the framework of his participation in the Exhibition, in accordance with the terms of this clause. Any illegal or unconventional use of the above Rights by the exhibitor will be in violation of both the present agreement and of the organisers' rights. The exhibitor acknowledges and agrees that any use of the Intellectual Property Rights of the organisers by the exhibitor as well as any goodwill or other benefit that is obtained by the same through the above use, will be exclusively in favour of the organisers and that the present agreement does not give the exhibitor any right of any form on the Intellectual Property Rights thereof.

8. TRANSFER OF THE CONTRACTUAL RELATIONSHIP

The rights licensed by this agreement to the exhibitor are strictly personal. Exhibitors are not entitled to sell, assign, transfer, pledge or grant in any way, directly or indirectly, any right in general arising from this

agreement without the prior written consent of the organisers.

9. GENERAL

a. The organisers will have security personnel on the Exhibition premises from the beginning of the build-up period to the end of the dismantling period, but are not responsible for exhibits, equipment and property of any third person. The exhibitor must himself take all necessary security measures at his own cost and meet all necessary insurance costs (see Clause 3).

b. Drawings of all stands must be submitted to the organisers for written approval. Drawings must be prepared to scale, showing the ground plan and elevation of the stand and its fittings, including materials and colours to be used and providing a description of any exhibits, projectors and displays.

c. The organisers reserve the right to change the size, shape and position of the allocated space, where there is good reason for doing so. If such change becomes necessary, the organisers will inform the exhibitor immediately and allocate the exhibitor to an equivalent space where possible. If that involves a change in payment for participation, the corresponding differential amount shall be reimbursed or charged accordingly. Neither side shall be entitled to raise claims for damages.

d. The organisers reserve the right to order the alteration or removal of any stand which differs from the approved specifications and any stand that does not conform to the Exhibition regulations, with the cost to be paid by the exhibitor.

e. The co-ordinator of a national pavilion must provide all necessary information to the organisers of the individual companies exhibiting within such pavilion, including a detailed stand sketch, which must show where each company is allocated within the pavilion. f. Stands from 30 sq.m. and over, must comply to the below:

i. Exhibitors are responsible for the construction of their own boundary partition/walls and for their stand and exhibits to be in compliance with all fire regulations.

ii. The stand perimeter walls must be 3m and where floor is used, the final perimeter wall height can reach 3.10m. At least 60% of each stand side facing onto an aisle must remain open or fitted with transparent material.

iii. Each stand must be structurally self-supporting with no fixings to any part of the existing building or adjoining stand.

iv. The stand number must be displayed prominently on each stand.

v. The back of all open stand enclosing walls must be finished flush and properly decorated where not otherwise used for promotional graphics, including exposed construction or wiring on any stands roofs which are visible from above in any part of the building.

g. No exhibitor may alter or in any way affect the structure or fixtures of the Exhibition premises.

h. It is compulsory for exhibitors occupying space of 12-29 sq.m. to order, at the exhibitor's expense, one of the shell scheme packages provided by Official House Contractor (Basic, Business or Executive). No variation of the standard fascia and lettering will be permitted. Exhibits and displays should not exceed the height of the stand walls and all ceiling beams must remain in position. Any changes to the standard shell arrangement by the exhibitor or his contractor must be approved by the organisers and will be charged to and settled by the exhibitor.

i. Exhibitors who have booked space between 12-29 sq.m., have a choice of three shell scheme packages: Basic, Business and Executive. If they fail to submit their choice and their shell scheme package booking form to the House Contractor by 31/03/2022, they will be provided with the Basic shell scheme package at the exhibitor's expense.

j. Hanging banners are subject to approval and will be charged an advertising fee per banner. Production and rigging charges are also applicable.

k. Electricity will be supplied only by Official House Contractors. Connections into permanent distribution boxes may be made only by them. Electric current will be supplied thus: three phase 5 wire AC 380V/50Hz.

l. The erection and removal of stands and material must take place within the time limits specified by the organisers at the cost, care and risk of the exhibitor.

m. Any property or stand material remaining on the Exhibition premises after the dismantling period will be disposed of by the organisers at the exhibitor's expense.

n. The arrangement and payment for conveying goods to and from the Exhibition, receiving, erecting and removing is the exhibitor's responsibility.

o. In case of exhibitor downsizing, the organisers reserve the right to relocate the exhibitor.

p. Due to safety and liability reasons, the official forwarder of Posidonia 2022 has the exclusive responsibility for the movement of all heavy, oversized and bulky goods in and out of the Exhibition building (except for exhibit material that can be carried by hand). They are responsible for the delivery of the shipment from outside of the Exhibition building to the stand, removing empty cases for storage and returning them at the end of the Exhibition and the movement of the shipment from the stand to the exterior of the Exhibition building. The use of fork-lift trucks and cranes and their operation is only permitted to the official forwarder of Posidonia 2022 (please contact them for price lists concerning the necessary equipment). Exhibitors are obliged to ensure that the circulars provided by the official forwarder are brought to the attention of their contractor.

q. In case of late arrival of any exhibits and/or bulky items, the organisers reserve the right to refuse their entry into the Exhibition area.

r. Dismantling a stand before the period set for dismantling is a breach of contract. The organisers are entitled to impose a penalty charge of €1,000 + VAT (where applicable).

s. Please note that roofing may impair the effect of the sprinkler system in the event of fire. Exhibitors are required to install a sprinkler system on stands with roof.

10. PRIVACY

The organisers collect exhibitor's name, position, address, telephone/fax number, email address, so that our support team can communicate with exhibitors and provide them with any assistance regarding their participation at the 2022 Exhibition. Under the General Data Protection Regulation - GDPR (EU 2016/679), personal data can only be gathered under strict conditions and for legitimate purposes only. Where Posidonia Exhibitions SA receives any personal data (as defined by the General Data Protection Regulation - GDPR - EU 2016/679), it ensures that it fully complies with the provisions of the Regulation. All data provided in the registration form will be retained by Posidonia Exhibitions SA for up to 24 months after the event.

By signing the Application for Space, whereby exhibitors provide personal data, they expressly and unambiguously declare that they consent to the collection and processing of their personal data by Posidonia Exhibitions SA. This data will be used for statistical purposes and for communicating promotional material. Exhibitors acknowledge and agree that Posidonia Exhibitions SA may process their personal data and agree to receive information regarding Posidonia events and related services unless they explicitly request otherwise.

Copyright - Disclaimer: A photographer and/or a film crew will be present in the Exhibition centre to film the event for illustration and information purposes related to the activities, projects or events of Posidonia Exhibitions SA. The event may also be web-streamed and recorded. Recordings will be visible to the public. Exhibitors at Posidonia events who do not agree to photographing, filming and use of their image and voice, have to inform Posidonia Exhibitions SA before they complete their registration, at the following email address: posidonia@posidonia-events.com. By accepting to participate at the event, exhibitors confirm that they agree with copyright information and they consent that the organisers may use their data, image and voice collected within the context of the event, as described.

11. OBSERVANCE OF RULES

Every exhibitor and every person employed directly or indirectly by that exhibitor shall be bound by and must observe the published Rules and Regulations and Exhibiting Guidelines in all aspects. The exhibitor must bring them to the attention of all his agents and contractors. Should he not do so, any claim arising from such a failure shall be met by him.

12. PAYMENT

Payment shall be made in two installments: The first 35% of the total rent of the net space booked is to be paid upon submitting the signed Application for Space to confirm stand order, and the balance of 65% not later than February 28, 2022. If the Application for Space is received after 28 February 2022, payment shall be made in one installment. The relevant invoices will be issued after payment of the total amount has been effected. All amounts are subject to VAT as applicable. Exhibitors whose stand rental remains unpaid at the start of the Exhibition build up will be denied access to the Exhibition premises and will forfeit any amounts already paid. Bank Transfer payments: All bank charges must be borne by the payer.

13. CANCELLATION OF PARTICIPATION

Cancellation of an Exhibition stand must be received by the organisers in writing. If the exhibitor withdraws from his Exhibition space booking by December 31, 2021, he will be liable for a 5% cancellation fee. If the exhibitor withdraws from his Exhibition space booking by February 28, 2022, he will be liable for a 20% cancellation fee. If the exhibitor withdraws from his Exhibition space booking from March 1, 2022 onwards, he will be liable for the full amount of the outstanding rent, representing cancellation fee and remuneration for all the organisers' damages, including loss of profit. The organisers reserve the right to relet to another exhibitor the previously allocated cancelled space, although they are not under any obligation to do so, nor does doing so affect the cancellation fees due.

14. APPLICABLE LAW AND JURISDICTION

The contract is subject to Greek law and jurisdiction and competent Courts will be those of the city of Piraeus, Greece.

15. DEFINITIONS

Should any doubt or dispute arise, whether covered in these Rules and Regulations or not, the final decision shall be made by the organisers. In the above Rules and Regulations the term "organisers" refers to Posidonia Exhibitions SA, Posidonia 2022 International Shipping Exhibition is "the Exhibition" and the Metropolitan Expo is the "Exhibition premises".

16. COMPLIANCE WITH TECHNICAL REGULATIONS

The exhibitor agrees to comply with additional rules and regulations as stipulated in the Exhibitor's Guidelines, manuals and circulars as issued from time to time by the organisers.

REGIONAL SALES REPRESENTATIVES

- **International sales** except those territories listed below:

Informa Markets/Seatrade

Email: chris.adams@informa.com, Mobile +44 (0) 7866 799191

Contact: Mr Chris Adams

Email: helen.walters@informa.com, Mobile +44 (0) 7866 799219

Contact: Mrs Helen Walters

- For **China**, including Hong Kong and Taiwan: **Informa Markets**, Hong Kong

Tel. +852 2827 6211

Email: elaine.yip@informa.com

Contact: Mrs Elaine Yip

- For the **United States of America and Canada:**

The Maritime Executive

Tel. +1 954 848 9955

Email: bkeil@maritime-executive.com

Contact: Mr Brett Keil

- For **Greece, Balkans, Cyprus, Russia, Sweden, Turkey, Ukraine and Latin America**

contact the Posidonia organisers direct:

Tel. +30 210 4283 608

Email: posidonia@posidonia-events.com



Organisers: **Posidonia Exhibitions SA**

4-6 Efplias Street, 185 37 Piraeus, Greece, Tel. +30 210 428 3608

E-mail: posidonia@posidonia-events.com Website: www.posidonia-events.com